

Company Profile

2024- 2025



About NextSpace

NextSpace represents a premium collection of luxury outdoor furniture brands.

We deliver a variety of outdoor furniture solutions for Luxury Residential, Corporate, Commercial and the Worldwide Hotel and Casino industries.

Built on decades of experience in the Middle East and Africa, our aim is to develop sales and marketing strategies for brands looking to expand in the Middle East and Africa. We act as exclusive representatives of the factories within the region.

Our intricate knowledge of the local market, strong relationships, and networks in the region are our key successes, and we ensure that our extensive community of design professionals, operators, developers, contractors, distributors and clients are continuously engaged and supported with direct factory pricing.



Services

Outdoor FF&E Procurement

We provide various layout options to fit the design theme.

Consultations

We can assist with refurbishments, selections & site visits.

Value Engineering

We can provide a selection of outdoor furniture according to your budget.

Options & Recommendations

We can assist with providing various product specifications and possibilities.

Supply & Installation

We help with transportation, custom clearance procedure & delivery to site.

After Sales Service

We are here to support with any claims and other after sales service support.

Maintenance

We can assist with maintenance, such as re-oiling the furniture, reupholstery, etc.

Direct Factory Pricing

We provide access to direct factory pricing.





Outdoor Expertise

Furniture



Planters



Rugs



Umbrellas



Lighting



Kitchens





Solutions

Outdoor Solutions

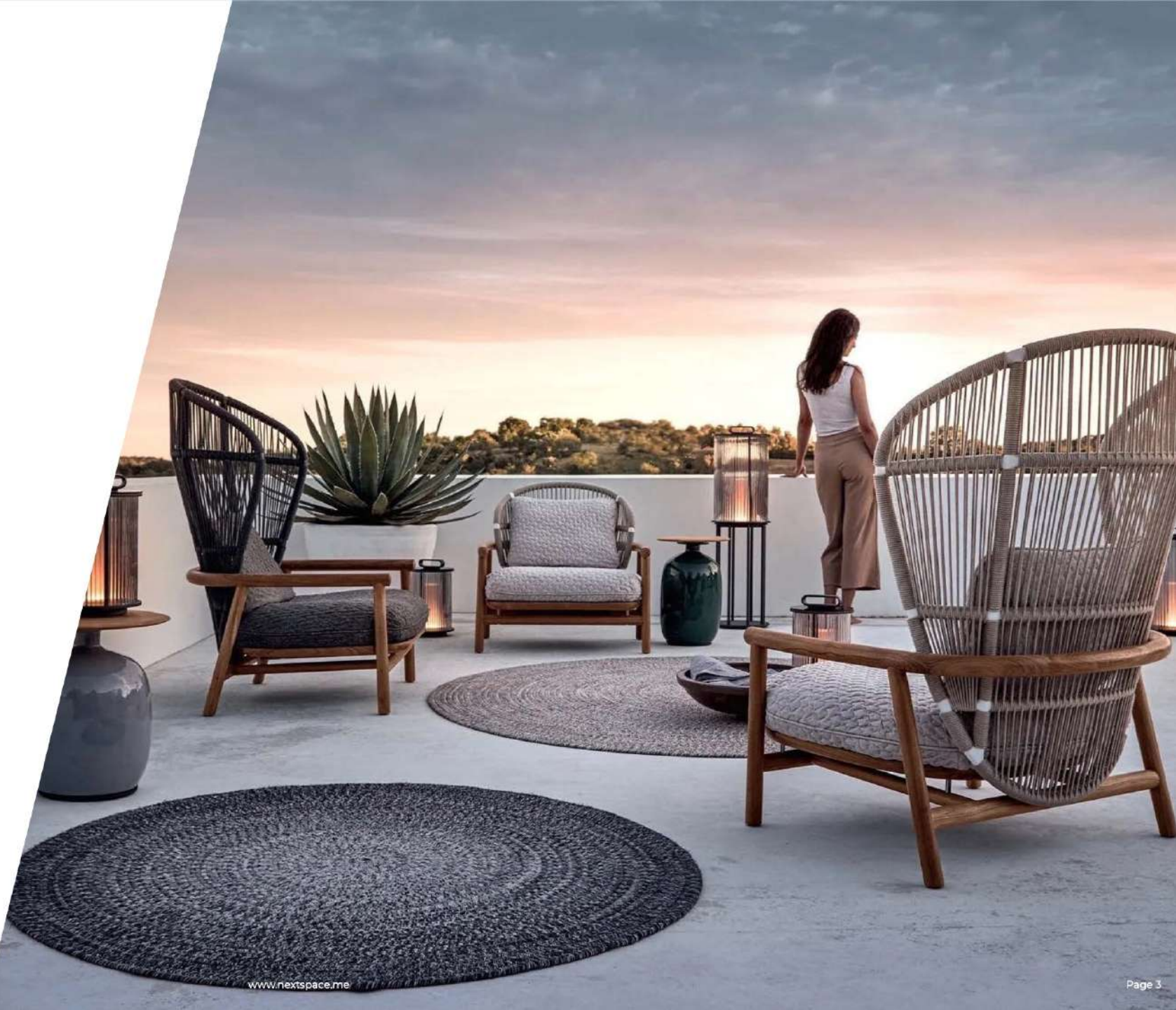
We specialize in procurement, supply & delivery of luxury outdoor furniture, accessories, carpets & lighting.

Hospitality

We deliver a variety outdoor furniture solutions for hospitality projects. We focus on the Middle East & African markets.

High-End Residential

We specialize in delivering premium outdoor furniture design brands for the luxury residential markets with direct factory access & pricing.





Brands





List of Brands

Dedon

Gloster

Roda

Gandia Blasco

Danao

Indigenus

Diabla

Fast

Gan Rugs

Novara

Haldane

Mowee

Bivaq

Nanimarquina

Todus

Umbrosa



Management



Martin Fryzelka, CEO of NextSpace brings over a decade of executive experience within the hospitality and residential businesses. NextSpace is a new platform that provides specialist FF&E solutions across the GCC and supports world-class and forward-thinking design partners.



Laurence Dehlen co - founded NextSpace after 15 years of experience working with luxury brands in the Middle East. He has travelled extensively over the years and understands the intricate details of each brand and the unique qualities they present.

Associates



Patricia Millns FRSA is an artist, advisor, patron and mentor. Studied Fine Arts, Honours MA Art and Design History. She is an elected Fellow of The Royal Society of Arts, London, Advisory boards of American University of Dubai (AUD), Zay Initiative board and member of IAPA, UNESCO



Esra Lemmens is a Design Strategist at her namesake, The Esra Lemmens Agency. Esra Lemmens build her career on discretion and focuses on empowering contemporary Designers, Artists and their brands across the globe accomplishing clear business objectives.



Bianca Ungerer serves as the Managing Partner of NextSpace in South Africa, where she extends our global reach as a dedicated representative for luxury outdoor furniture brands. With over a decade of experience in the industry, Bianca has established herself as a trusted partner in the industry, fostering strong connections with South Africa's Interior Designer and Architect network.



Selected References

Address Bahrain // Bahrain

Address Dubai Creek Harbour // United Arab Emirates

Al Ansari Villa Dubai // United Arab Emirates

Al Dawood Private Villa // United Arab Emirates

Ali Salim Residence // United Arab Emirates

Arabian Ranches Renovation // United Arab Emirates

Arkan Health Club Kuwait // Kuwait

Aspire Palace // Qatar

Brewster Residence // United Arab Emirates

Bulgari Mansion // United Arab Emirates

Burj Daman // United Arab Emirates

Bushra – Grosvenor House // United Arab Emirates

Caesar's Palace Dubai // United Arab Emirates

Cheval Blanc Seychelles // Africa

Conrad Rabat Morocco // Africa

Crowne Plaza Duqm // Oman

Doha Oasis // Qatar

E-170 Emirates Hills Villa // United Arab Emirates

Elisa Private Residence // United Arab Emirates

Em Sherif Cafe Abu Dhabi // United Arab Emirates

Emirates Palace Abu Dhabi // United Arab Emirates

Em Sherif Cafe Jordan // Jordan

Esproses Café // United Arab Emirates

Esproses Café And Floral Boutique // United Arab Emirates

Expo Restaurant // United Arab Emirates

Feels Restaurant Abu Dhabi // United Arab Emirates

Feels Restaurant Marsa Al Arab // United Arab Emirates

Four Seasons Residences Dubai // United Arab Emirates

Home Learning Center Dubai // United Arab Emirates

Hilton Yas Island // United Arab Emirates

Il Primo Downtown Dubai // United Arab Emirates

Jumeirah Bay Villa // United Arab Emirates

Jumeirah Gate Penthouse // United Arab Emirates

Jumeirah Gate Project - Terraces // United Arab Emirates

Kempinski Hotel Aqaba Red Sea // Jordan

Kempinski Hotel Dead Sea // Jordan

Khalid Ibrahim Hotel Sharjah // United Arab Emirates

Le Royal Meridien Beach Resort Lobby // United Arab Emirates

Lulu & The Beanstalk Book Store // United Arab Emirates

Lusail Towers // Qatar

Mandarin Oriental Muscat // United Arab Emirates

Margin Restaurant Al Ain // United Arab Emirates

MBM Riyadh Saudi // Kingdom of Saudi Arabia

Muraba Residences // United Arab Emirates

Najwa Residential Project B Jordan // Jordan

Nas Villa // United Arab Emirates

O&O Beach Bar And Grill // United Arab Emirates

One & Only Za'abeel // United Arab Emirates

One @ Palm Jumeirah // United Arab Emirates

One Palm Penthouse // United Arab Emirates

P273 Grand Marina Intercontinental Hotel // United Arab Emirates

Pagani Apt J One Tower // United Arab Emirates

Palace Hotel Dubai Creek Harbour // United Arab Emirates

Presidential Palace Abu Dhabi // United Arab Emirates

Private Villa At Durrat Al Bahrain // Bahrain

RAK CEO Office // United Arab Emirates

Robusta Coffee // Kuwait

Royal Group Villa 85 // United Arab Emirates

Royal Hashemite Court Amman // Jordan

Saddle Restaurant Abu Dhabi // United Arab Emirates

Saddle Restaurant Dubai // United Arab Emirates

Shangri-La Hotel Abu Dhabi // United Arab Emirates

Shangri-La Hotel Muscat // Oman

Shaza Hotel Muscat // Oman

Shurayrah Island Hotel // Kingdom of Saudi Arabia

St Regis Hotel Red Sea // Kingdom of Saudi Arabia

Swissotel Doha // Qatar

Toby's Estate Coffee Roasters // United Arab Emirates

The Royal Atlantis // United Arab Emirates

The St. Regis La Bahia Blance resort // Morocco

Vida Bahrain // Bahrain

Vida Hotel Dubai Creek // United Arab Emirates

Vida Hotel Dubai Mall // United Arab Emirates

Villa 1001 Marilan // United Arab Emirates

Villa Jogesh Mehta // United Arab Emirates

Villa Karat 22 // United Arab Emirates

Villa M 72 Palm Jumeirah // United Arab Emirates

Vogue Design Project KSA // Kingdom of Saudi Arabia

Waldorf Ras Abrouq, Qatar // Qatar

W Hotel Palm Jumeirah // United Arab Emirates



Mandarin Oriental Muscat

Muscat, Oman

With direct access to the beach and mesmerizing views of the sea, this luxurious resort offers an unparalleled experience for its guests. We are proud to have supplied all the outdoor furniture for this stunning location. The success of this project was achieved through the close collaboration between the NextSpace team and key partners, including the Emaar design team, Eagle Hills, and Mirage. This teamwork ensured that every piece of outdoor furniture met the highest standards of quality and design.











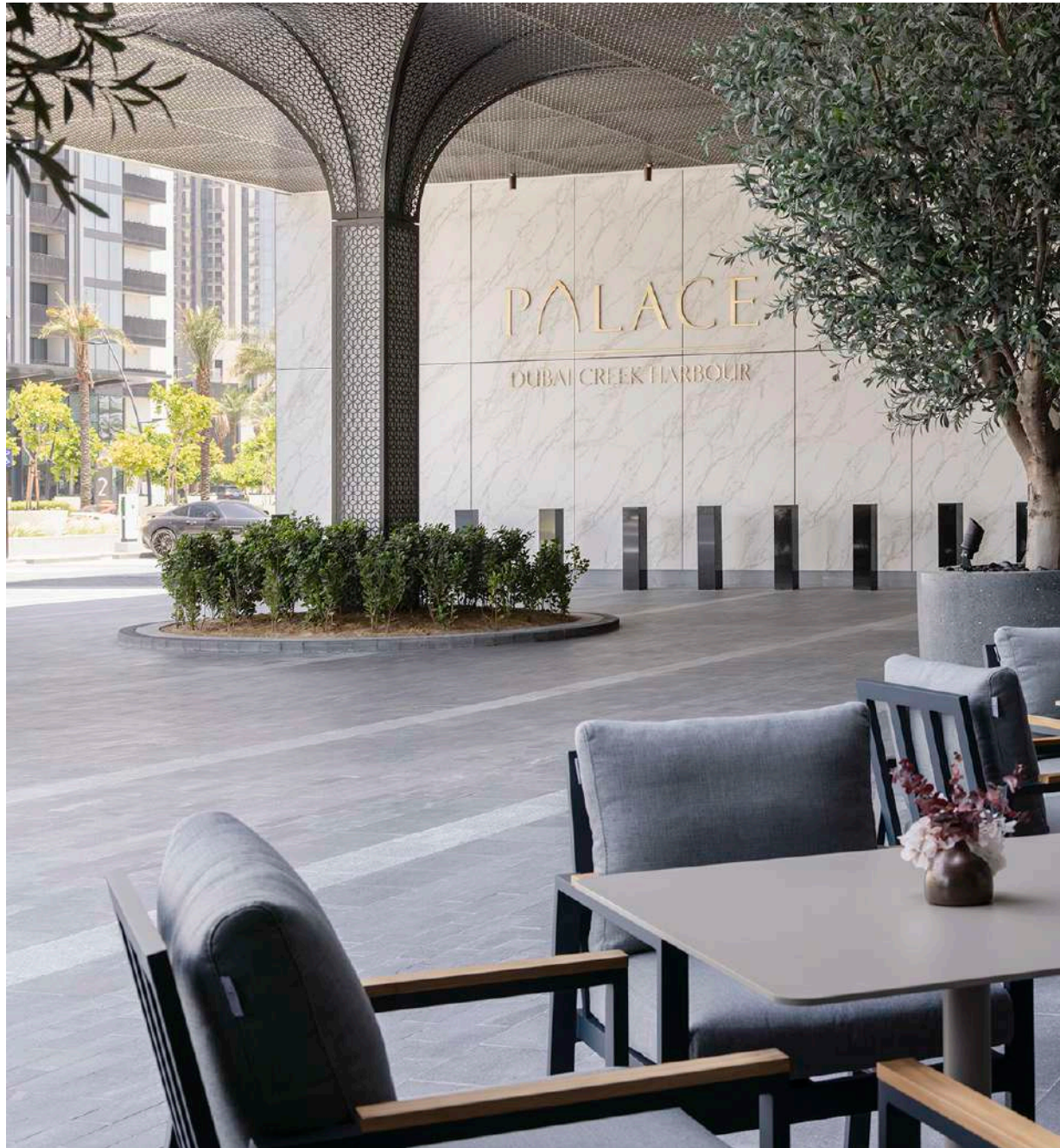


Banyan Tree Dubai

Bluwaters Island

NextSpace is proud to have been the exclusive supplier of premium outdoor furniture for the Banyan Tree Dubai luxury villas. For this project, we carefully curated pieces from renowned brands such as DEDON, Gloster, Gandia Blasco, and Haldane, each chosen for their exceptional quality, design, and durability. Our outdoor furniture not only enhances the aesthetic appeal of the villa exteriors but also provides the comfort and functionality expected in a luxury setting.



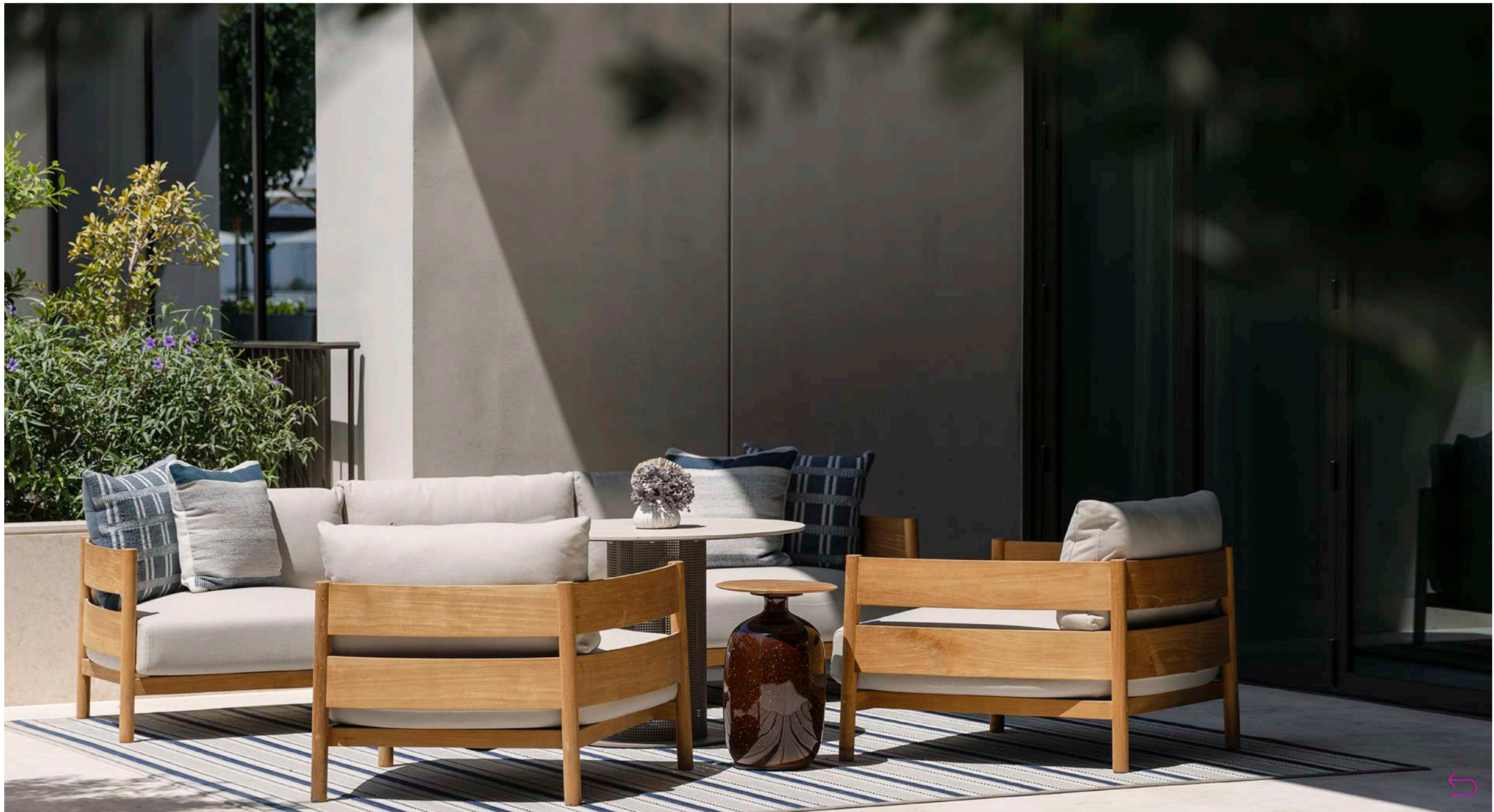


The Palace hotel

Dubai Creek Harbour, UAE

Located in the heart of Dubai Creek Harbour, this luxurious development sets a new standard in hospitality and residential living. We are thrilled to have supplied all the outdoor furniture for both the hotel and residences, enhancing the elegance and comfort of this iconic location. The success of this project was made possible through the close collaboration between the NextSpace team and key stakeholders, including the design team of the developer, Emaar, the procurement agent, CCM, and the project manager, Mirage. This partnership ensured that every detail met the highest standards of quality and design.

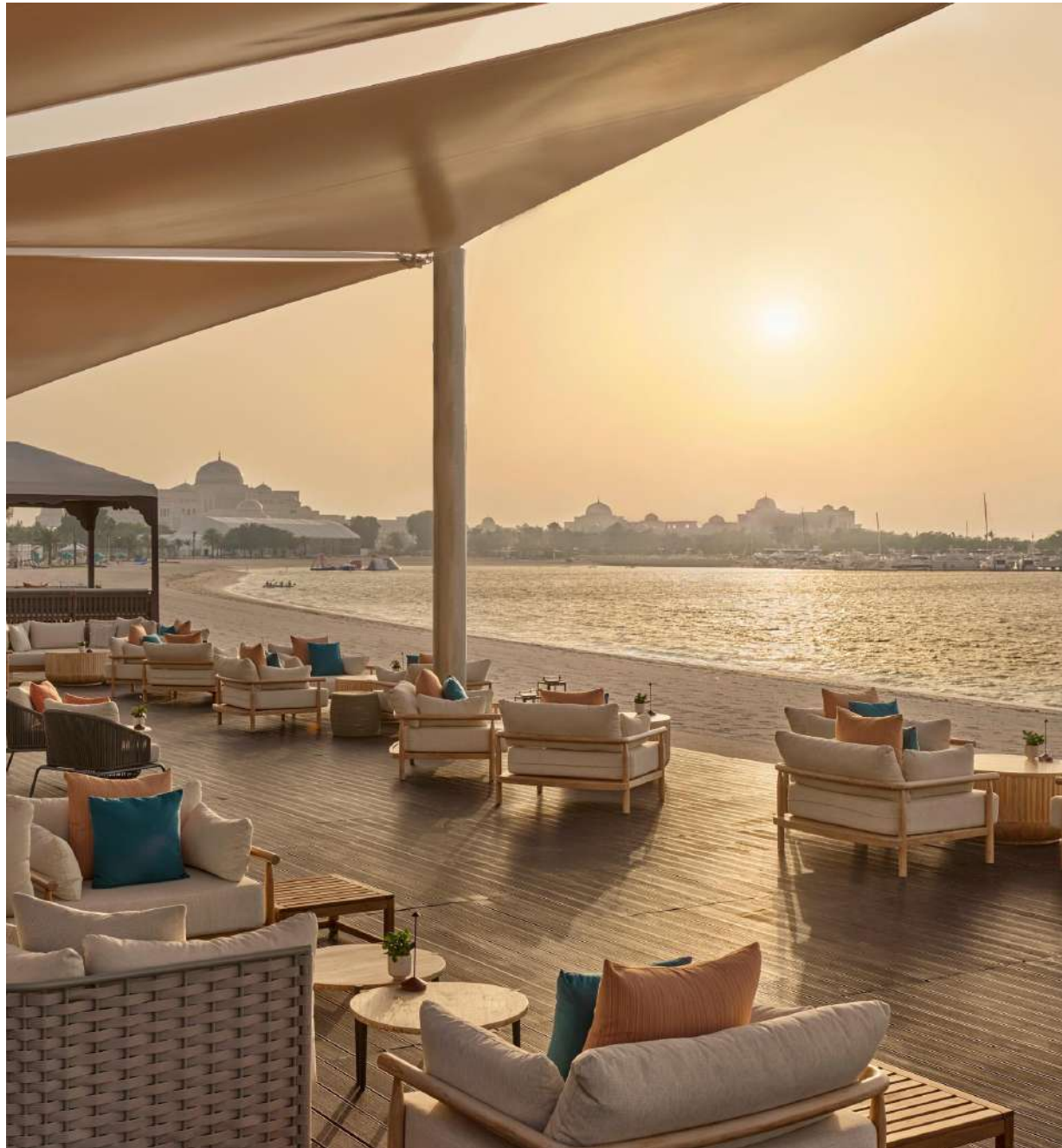




NextSpace







Emirates Palace

Abu Dhabi

Situated on a pristine private beach, Emirates Palace Mandarin Oriental, Abu Dhabi epitomizes luxury and Arabian hospitality. The resort's rooms and suites, furnished for ultimate comfort, feature stunning views and 24-hour butler service.

Guests can savor diverse cuisines at eight dining venues crafted by world-renowned chefs. The resort also boasts lush gardens, a lavish spa, two temperature-controlled swimming pools, a kids' club, and a private marina. The balconies and pool area are elegantly furnished with DEDON pieces, enhancing the luxurious ambiance of this extraordinary destination.





Address Beach Resort

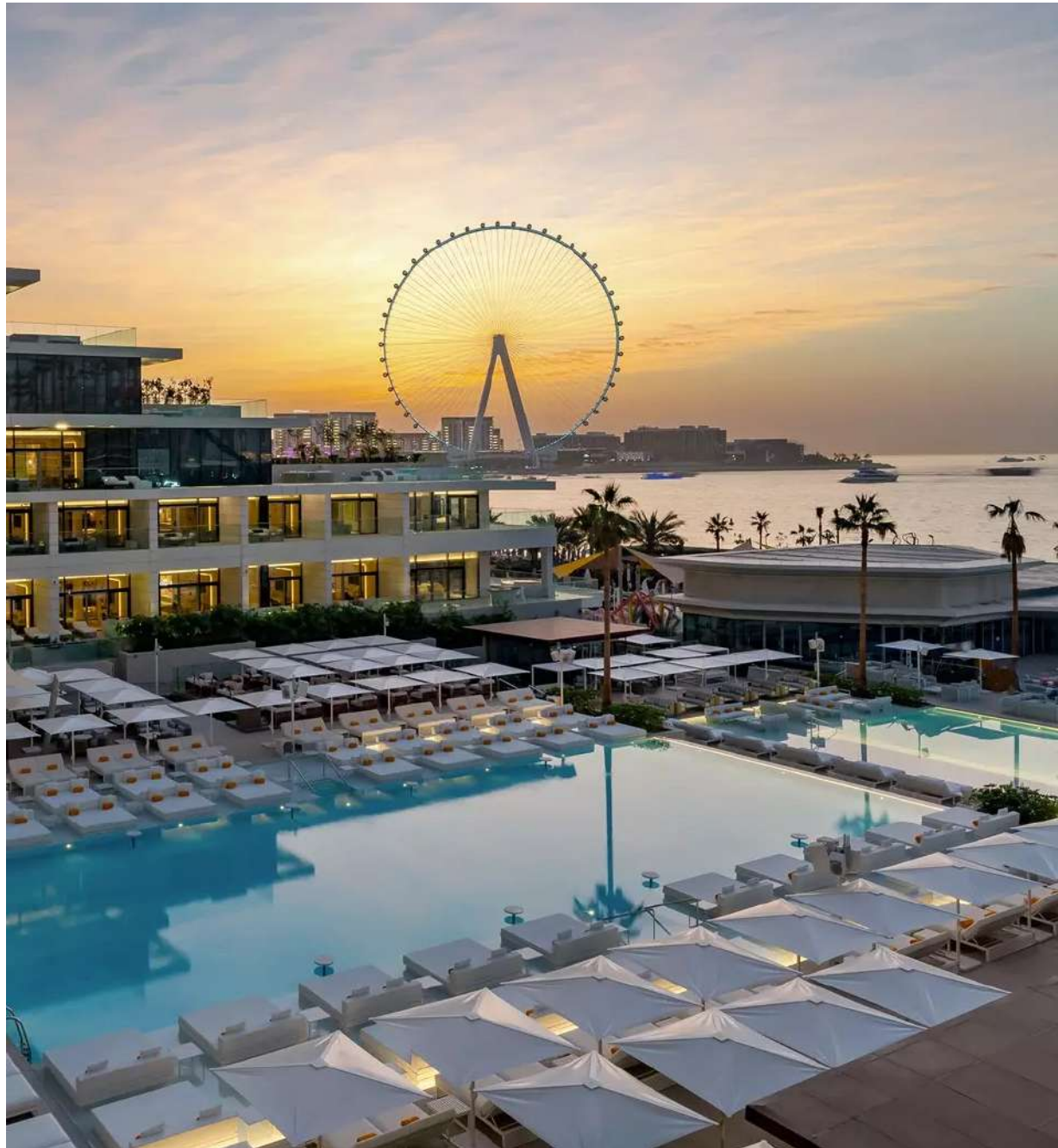
Marassi Al Bahrain

With direct access to the beach and mesmerizing views of the sea, this luxurious resort offers an unparalleled experience for its guests. We are proud to have supplied all the outdoor furniture for this stunning location. The success of this project was achieved through the close collaboration between the NextSpace team and key partners, including the Emaar design team, Eagle Hills, and Mirage. This teamwork ensured that every piece of outdoor furniture met the highest standards of quality and design.









Five Luxe JBR

Dubai, UAE

Immerse yourself in a glamorous getaway at Dubai's premier luxury hotel on the vibrant JBR beachfront. Enjoy fabulous culinary delights, nightlife, and entertainment. Unwind at the globally renowned Playa Pacha all-day private beach and pool party, or recharge at Dubai's most exclusive spa.

Stay in swanky rooms, suites, and lavish residences, all featuring private pools, hot tubs, and spas. Enjoy front-row views of the Arabian Gulf, Dubai Eye, and Palm Jumeirah. The entire outdoor area is elegantly furnished with pieces from Gandia Blasco, ensuring a luxurious experience. Discover the best hotel experience in Dubai.



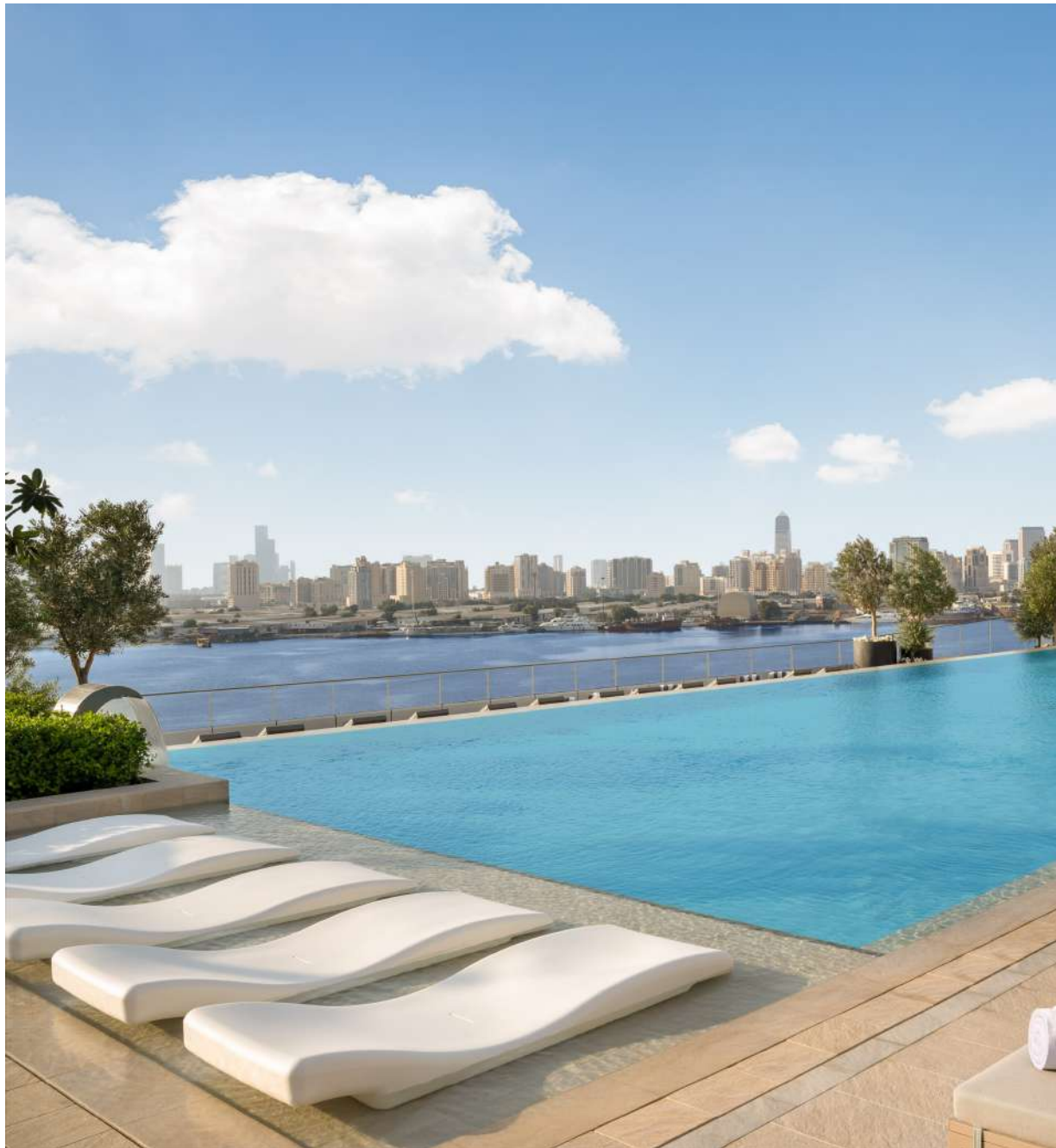


Atlantis The Royal

Dubai, UAE

Seascapes at Atlantis The Royal offers the perfect setting to enjoy panoramic views of the golden hour at The Palm. The space features the DEDON Dala collection, designed by Stephen Burks, combining comfort and style in this idyllic beach bar setting. NextSpace is delighted to have delivered these pieces, adding to the charm of this stunning location.





Address Grand

Dubai Creek Harbour, UAE

Address Grand, the first 5-star luxury hotel in Dubai Creek Harbour, boasts breathtaking views of old Dubai on one side and the impressive skyline of new Dubai on the other. We had the privilege of providing the outdoor furniture for the pool area and all-day dining spaces, adding to the hotel's sophisticated and inviting atmosphere.





Shangri-la Al Husn

Muscat, Oman

Perched high above the shimmering turquoise waters of the Gulf of Oman, Shangri-La Al Husn is an adults-only clifftop sanctuary. This serene seaside escape features a private beach and cove, a dramatic infinity pool, and breathtaking views. Guests can enjoy a wide range of exclusive complimentary perks and immersive experiences, all while being welcomed with the warmth of Omani hospitality. The outdoor areas are furnished with Dedon furniture, ensuring both comfort and elegance throughout the property.





Why NextSpace?

01

Direct Factory Pricing

02

Diversity in Designs & Brands

03

Project Management

04

Procurement on Behalf of the Client

05

Design Support: Layout Proposals and Optimization

06

Thorough Verification Process



Get in Touch

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